

**Cohort 27 – SUMMER 2022 Schedule**

**ClassTime Commitment**

Classes will begin on Wednesday, May 11, 2022 with Orientation to provide me with support and guidance on how to successfully engage and get the most out of my 10KSB experience. I will have classes every week. **! am required to be present at all session**. If I have scheduling emergencies, I will immediately email Franne McNeal, Education Services Director, [FMcNeal@ccp.edu](mailto:FMcNeal@ccp.edu).

<b>Module/Clinic/Event</b>	<b>Date</b>	<b>Time</b>
Orientation: You & Your Business	Wednesday, May 11, 2022	7:45am – 5:30pm
Mod 1: You & Your Business	Thursday, May 12, 2022	7:45am – 5:30pm
Mod 2: Growth & Opportunities	Thursday, May 19, 2022	7:45am – 5:30pm
Financial Statements Workshop	Thursday, May 26, 2022	7:45am – 5:30pm
Mod 3: Money & Metrics	Thursday, June 2, 2022	7:45am – 5:30pm
You Are the Lender Clinic	Tuesday, June 7, 2022	7:45am-Noon
Growth Lab I + GG Mtg	Tuesday, June 7, 2022	1-4pm (optional)
Negotiations I Clinic	Wednesday, June 8, 2022	7:45am - 1pm
Mod 4: You Are the Leader	Thursday, June 16, 2022	7:45am – 5:30pm
Mod 5: It's the People	Thursday, June 23, 2022	7:45am – 5:30pm
Mod 6: Marketing & Selling	Thursday, June 30, 2022	7:45am – 5:30pm
Growth Lab II + GG Mtg	Tuesday, July 12, 2022	7:45am-Noon (optional)
HR & Legal Clinic	Tuesday, July 12, 2022	1-4pm
Negotiations II Clinic	Wednesday, July 13, 2022	7:45am-1pm
Mod 7: Strategic Growth Through Operations	Thursday, July 21, 2022	7:45am – 5:30pm
Mod 8: Being Bankable	Thursday, July 28, 2022	7:45am – 5:30pm
Mod 9.1: Action for Growth	Wednesday, August 10, 2022	7:45am – 5:30pm
Mod 9.2: Putting It All Together/Graduation	Thursday, August 11, 2022	7:45am – 5:30pm

For more information, please visit [www.ccp.edu/10ksb](http://www.ccp.edu/10ksb) or call 215-516-3700.

**LivePlan check-ins:**

- 10am, Mon, 5/23/21 – Through Mod 2
- 10am, Mon, 6/13/21 – Through Mod 3 + fin forecast (year 1, existing biz)
- 10am, Thurs, 7/5/21 – Through Mod 6 + 5 year fin forecast (existing biz + growth opp)
- 10am, Mon, 7/25/21 – Through Mod 7 + 5 year fin forecast (existing biz + growth opp)
- 10am, Mon, 8/8/21 – entire plan + exec summary + 5 year fin forecast (existing biz + growth opp)

**Post growth opportunity**

- 10am, Tues, 5/31/21 - initial
- 10am, Mon, 6/6/21 - final

**Graduation requirements** include submission by 10am, Monday, August 8, 2022, of the following: a) final growth plan with five year financial forecasts (growth opportunity and existing business), b) graduation M&E (diagnostic and confidence checklist), and c) final 3-slide powerpoint.