

# Goldman Sachs 10,000 Small Businesses in the News!

Winter 2015



Cohort 8 graduating class

## 10KSB Cohort 8 Graduates

We did it! Goldman Sachs 10,000 Small Businesses at Community College of Philadelphia (10KSB) welcomes 33 new graduates to our family.

## Welcoming the New Year and Cohort 9

10KSB enters 2016 with eight complete cohorts and welcomes its newest cohort, Cohort 9. We look forward to working with this group of talented business owners. Cohort 9 begins just after the new year, on January 21st.

10KSB is now accepting applications for Cohort 10 until January 25th. Find out more about the application [here](#).

## PIDC Honors 10KSB

This year, PIDC honored Mayor Nutter, Goldman Sachs, and the Community College of Philadelphia at its **End of the Year Celebration**.

Everyone celebrated at Mercer Cafe, owned by Cohort 4 alum Liza Bello. Liza executed her growth



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## Navy Vet Takes on 10KSB

Ralph Wolff, owner of Jersey Coast Appliance, is not your typical scholar. The Vietnam War vet became an entrepreneur decades ago and decided it



was time to take his business to the next level. "While I learned to survive in the world of small business, I was never really sure my business skills were as solid as they could be," Ralph said. Read his full story [here](#).

## 10KSB Graduate's Firm Doubles In Size

After spending years at the same size, Message Agency, a 20-year-old developer shop that serves nonprofits, just



went through its biggest growth spurt yet. How did the socially-minded business accomplish this? Owner Marcus Iannozzi credits being part of 10KSB's first cohort in 2013-- his firm has been growing ever since. Follow the full story [here](#).

## 10KSB Alumni Rank In Inc. 5000

10KSB alumni made the ranks in Inc. Magazine's annual list of the 5,000 fastest-growing private companies in the United States. 33 on the list are 10KSB graduates, with 4 Philadelphia alumni representing us locally! Leading the way at #229 is 10KSB alum Michael Brown, CEO of Environmental Construction Services Inc. Between 2011 and 2014, ECSI saw a 1,906 percent growth in revenue, when they brought in more than \$7.3 million. Check out Philly's [Top 10](#) and [view the full list](#).



**Erin Reilly, Cohort 5 Alum, Co-owner of Pop! Promos Named #1 in the Philly 100!!**

This year, six of our illustrious alumni made the Philly 100:



- #90 Brio Solutions
- #28 J2 Solutions
- #20 Tembo, Inc.
- #19 Jidan Cleaning
- #15 Swain Techs
- #1 Pop Promos

Pop! Promos, remarkably, has only been in business 2-1/2 years. Imagine what *10,000 Small Businesses* could do with YOUR company! See the full list of winners [here](#).

### A Message From Our Outgoing Mayor On Small Business

Mayor Michael Nutter took a moment to speak with the Huffington Post about small business in Philadelphia. He looked back at local initiatives and also towards the future of small business in Philadelphia. Read his full interview [here](#).



Goldman Sachs *10,000 Small Businesses* at the Community College of Philadelphia is an investment by the Goldman Sachs Foundation to help entrepreneurs increase revenue and create jobs and economic opportunity by providing greater access to education, capital and business support services. Apply today! Deadline is January 25, 2016 for summer 2016.

[> APPLY TODAY](#)

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