

MANAGEMENT with ENTREPRENEURSHIP OPTION CURRICULUM TRANSFER AGREEMENT GUIDELINE

	SCHOOL: Peirce College MAJOR: Business Administration with concentration in Entrepreneurship/Small Business Management (with CCP A.A.S. in Management with Entrepreneurship Option)
Community College Curriculum: Management with Entrepreneurial Option Coordinator: Maurice Sampson Phone: 215-751-8789 E-mail: msampson@ccp.edu Office: B2-22A	Peirce College Contact Person: Marie Gould, Ph.D. Phone: 215-670-9157 Email: mgould@peirce.edu Web Address: www.peirce.edu

General Information: An agreement exists between Community College of Philadelphia and Peirce College. A student who earns an AAS in Management with Entrepreneurship Option from CCP transfers with junior standing to Peirce's Business Administration with concentration in Entrepreneurship/Small Business Management BS degree. A grade of at least 'C' must be earned for courses to transfer. A one-time scholarship of \$1,500 is awarded to each student. Students who enroll in Peirce's **dual admissions** program will receive additional scholarship money if at least a 3.0 GPA is earned at CCP. Full-time students who earn a 3.0 to 3.19 will receive \$1,500, 3.2-3.49 will receive \$2,000, 3.5-4.0 will receive \$3,000. Students who attend part-time receive half the amount of the full-time awards. See more information about dual admissions at www.ccp.edu/prospective/transfer_agreements. **Note: This guide is based on CCP degree requirements for students who entered the Management curriculum through summer 2009. Students who enter the curriculum fall 2009 or after should consult management curriculum advisors about curriculum changes.**

COMMUNITY COLLEGE OF PHILADELPHIA	PEIRCE'S REQUIREMENTS
Management with Entrepreneurship Option Curriculum	
ACCT 101-102	ACC 101-102, Accounting Principles, I, II
MNGT 121	BUS 100 – Introduction to Business
MKTG 131	MKT 101 – Introduction to Marketing
MATH 153	MAT Core
ENGL 101-102	ENG 101 – English Composition and ENG 202 – Introduction to Literature
Social Science Elective – ECON 181-182	ECO 101 – Microeconomics and Macroeconomics
Math 118	General Education Core
MKTG 237	No credit
HIST 103, 102, or 122	HUM/HIS Core
MNGT 144	ENT 200 – Introduction to Entrepreneurship
MNGT 142	No Credit
MKTG 238	No Credit
MNGT 246	No Credit
MNGT 199	CWE 305 A 3 – Co-op
CIS 103	BIS 101 – Introduction to Word Processing & the Internet

MNGT 232	No credit
MNGT 141	MGT 210 – Applied Management Concepts
MNGT 247	HRM 301 – Human Resource Management

**Requirements for a Bachelor’s Degree in Business Administration,
Concentration in Entrepreneurship/Small Business Management at Peirce College**

*General Education Requirements can be fulfilled at CCP. Students can transfer up to 90 credits to Peirce.

Peirce College Course		Credits
PRC101	Peirce College Orientation	1
INT 101	Introduction to International Business	3
LAW 103	Business Law	3
FIN 201	Introduction to Finance	3
MAT 109	Business Statistics I	3
MAT 210	Business Statistics II	3
ENG/COM CORE*	English/Communication Core	3
2 SCI CORE*	Science Course	6
MGT305	Concepts in Leadership	3
MGT304	Business Ethics	3
2 HUM HIS CORE*	Humanities/History Course	6
MKT401	Marketing Management	3
FIN401	Financial Analysis	3
MGT306	Organizational Dynamics	3
MGT404	Operations Management	3
BUS450	Policy and Strategy Formulation	3
ENT425	Special Topics – Entrepreneurship/Small Business Management	3
ENT 225	Accounting, Finance & Tax for Small Business	3
ENT 280	Entrepreneurial Marketing	3
GEN ED Core*	General Education Core	3
ENT 401	Entrepreneurial Strategies & Tactics	3
Credits Remaining in a Bachelor’s Degree		67