

## BUSINESS CURRICULUM TRANSFER AGREEMENT GUIDELINE

	<b>SCHOOL:</b> Peirce College <b>MAJOR:</b> Business Administration with concentration in Business Law (with CCP A.A. in Business)
<b>Community College Curriculum:</b> Business <b>Coordinator:</b> Alan Davis <b>Phone:</b> 215-751-8711 <b>E-mail:</b> <a href="mailto:adavis@ccp.edu">adavis@ccp.edu</a> <b>Office:</b> B2-24K	<b>Peirce College Contact Person:</b> Marie Gould, Ph.D. <b>Phone:</b> 215-670-9157 <b>Email:</b> <a href="mailto:mgould@peirce.edu">mgould@peirce.edu</a> <b>Web Address:</b> <a href="http://www.peirce.edu">www.peirce.edu</a>
<p><b>General Information:</b> An agreement exists between Community College of Philadelphia and Peirce College. A student who earns an AA in Business from CCP transfers with junior standing to Peirce's Business Administration with concentration in Business Law BS degree. A grade of at least 'C' must be earned for courses to transfer. A one-time scholarship of \$1,500 is awarded to each student. Students who enroll in Peirce's <b>dual admissions</b> program will receive additional scholarship money if at least a 3.0 GPA is earned at CCP. Full-time students who earn a 3.0 to 3.19 will receive \$1,500, 3.2-3.49 will receive \$2,000, 3.5-4.0 will receive \$3,000. Students who attend part-time receive half the amount of the full-time awards. See more information about dual admissions at <a href="http://www.ccp.edu/prospective/transfer_agreements">www.ccp.edu/prospective/transfer_agreements</a>.</p> <p><b>Note: This guide is based on CCP degree requirements for students who entered the Business curriculum through summer 2009. Students who enter the curriculum fall 2009 or after should consult business curriculum advisors about curriculum changes.</b></p>	
COMMUNITY COLLEGE OF PHILADELPHIA	PEIRCE'S REQUIREMENTS
Business Curriculum	
ACCT 101-102	ACC 101-102, Accounting Principles, I, II
ECON 181-182	ECO 101-102, Microeconomics and Macroeconomics
MNGT 262	LAW 103 – Business Law
ENGL 101-102	ENG 101 – English Composition and ENG 202 – Introduction to Literature
Social Science Elective (2) –(Strongly Recommend ECON 112 and ECON 114)	Social Science Core (2)
Mathematics Elective (2) –	Math Core
Business Elective (Strongly Recommend MKTG 131)	MKT 101 – Principles of Marketing
Business Elective(Strongly Recommend MNGT 141)	MGT 210 – Applied Management Concepts
Business Elective(Strongly Recommend FIN 191)	FIN 201 – Introduction to Finance
History Elective	HUM/HIS Core
Laboratory Science	SCI Core
Humanities Elective	HUM/HIS Core
General Elective (3) Recommend ECON 112, ECON 114, and English Elective	MAT 109-210 – Business Statistics, I and II; and ENG/COM Core

**Requirements for a Bachelor's Degree in Business Administration,  
Concentration in Business Law at Peirce College**

Peirce College Course		Credits
PRC101	Peirce College Orientation	1
HRM301	Human Resource Management	3
BIS 101	Introduction to Word Processing and the Internet	3
BUS 100	Introduction to Business	3
SCI Core*	Science Core	3
HRM 306	Managing Employment Law in Business	3
LAW 113	Law in America	3
LAW 115	Legal Research & Writing For Business Majors	3
PLG 209	Business Organizations	3
MGT305	Concepts in Leadership	3
MGT304	Business Ethics	3
HUM HIS CORE*	Humanities/History Course	3
MKT401	Marketing Management	3
FIN401	Financial Analysis	3
MGT306	Organizational Dynamics	3
MGT404	Operations Management	3
PLG 205 OR 210	Real Estate Law or Bankruptcy Law	3
PLG 308	Workers Compensation	3
BUS450	Policy and Strategy Formulation	3
LAW425	Special Topics – Business Law	3
PLG417 or CWE 305 A3	Contract Law or Co-op	3
Credits Remaining in a Bachelor's Degree		61

\*General Education Requirements can be fulfilled at CCP. Students can transfer up to 90 credits to Peirce.