

MANAGEMENT CURRICULUM TRANSFER GUIDELINE

	SCHOOL: Peirce College MAJOR: Business Administration (with CCP AAS in Management)
Community College Curriculum: Management Coordinator: Jenny Rink Phone: 215-751-8745 E-mail: jrink@ccp.edu Office: B2-3	Contact Person: Ed Weckerly, Admissions Phone: (215) 670-9213 Email: EJWeckerly@peirce.edu Web Address: www.peirce.edu

General Information: This guide outlines an agreement between CCP and Peirce. Students who earn an AAS in Management from CCP transfer to the Business Administration major at Peirce with junior standing. Only courses with grades of 'C' or higher transfer. Students are also eligible for a dual admissions agreement. The dual admissions agreement guarantees Peirce scholarship money to holders of the associate degree who have earned at least a 2.5 cumulative GPA. Dual admissions students work with personnel from CCP and Peirce to create an individualized educational plan. They are also allowed access to Peirce facilities such as the library and computer labs and are invited to Peirce special events. Students must sign a Letter of Intent form no later than the completion of 30 credits. For more information, visit the dual admissions page on the CCP web site and/or contact the Educational Support Services Division of CCP in room W1-1, 215-751-8025. Students do not have to be in the dual admissions program to take advantage of the program-to-program agreement.

COMMUNITY COLLEGE OF PHILADELPHIA - Management Curriculum	PERICE REQUIREMENTS
MNGT 121	MGT 101 Intro to Business Systems
MATH 153	Mat/Science Core
MNGT 141	MGT 210 Applied Management Principles
ACCT 101	ACCT 101 Accounting Principles I
FIN 191	FIN 201 Intro to Finance
MKTG 131	MKT 101 Intro to Marketing
MNGT 142	MIS Elective
MKTG 238	MKTG 203 Retail Management
MNGT 246	MGT 404 Operations Management
MNGT 199	No credit
ENGL 101-112	ENG 101 English Composition and English/Communications Core
Two social science electives: ECON 181-182	ECO 101-102 Macro and Microeconomics
HIST 103	Social Science Core
MATH 118	Math/Science Core
CIS 103	BIS 101 Intro to Word Processing & Internet
Management Option	
MNGT 241	MGT Elective
MNGT 247	MGT 303 Human Resource Management
MKTG 237	MKT 201 Sales
MNGT 262	LAW 103 Business Law
	Upon transfer to Peirce, the following courses are needed to complete the bachelor degree:
	GEN ED General Education Core 6 ACC 102 Accounting Principles II 3 MAT 109 Business Statistics I 3 MAT 210 Business Statistics II 3 SOC SCI Social Science Core 6

	SCI	Science core	3
	MIS 404	Intro to e-Business	3
	MGT 305	Concepts in Leadership	3
	MGT 402	Business Ethics	3
	MKT 401	Marketing Management	3
	FIN 401	Financial Analysis	3
	MGT 403	Organizational Dynamics	3
	MGT 405	Strategic Management	3
	HUM/HIS	Humanities/History Core	3
	ENG/COM	English/Communications Core	3
	MGT 406	Capstone Project/Management	3
	CWE 304	Cooperative Work Education	3
	or ELEC	or Elective	
	Total		60
	Peirce requires 120 credits for the Bachelor of Science degree.		
Developed on: 5/00	Revised On: 7/02		

Prepared by Todd Jones
Associate Professor; Counselor