

BUSINESS CURRICULUM TRANSFER AGREEMENT GUIDELINE

| | |
|---|---|
| | SCHOOL: Peirce College MAJOR: Business Administration (linked with CCP A.A. in Business) |
| Community College Curriculum: Business Coordinator: Alan Davis Phone: 215-751-8711 E-mail: adavis@ccp.edu Office: B2-24K | Contact Person: Ed Weckerly, Admissions Phone: 215-670-9213 Email: EJWeckerly@peirce.edu Web Address: www.peirce.edu |

General Information: This guide outlines an agreement between CCP and Peirce. Students who earn an AA in Business from CCP transfer to the Business Administration degree at Peirce with junior standing. Options for the bachelor degree are accounting, management/general business, health care management, hospitality management/travel and tourism, legal, medical and administrative office technology, real estate and marketing. Only courses with grades of ‘C’ or higher transfer. Students are also eligible for a dual admissions agreement. The dual admissions agreement guarantees Peirce scholarship money to holders of the associate degree who have earned at least a 2.5 cumulative GPA. Dual admissions students work with personnel from CCP and Peirce to create an individualized educational plan. They are also allowed access to Peirce facilities such as the library and computer labs and are invited to Peirce special events. Students must sign a Letter of Intent form no later than the completion of 30 credits. For more information, visit the dual admissions page of the CCP web site and/or contact the Educational Support Services Division of CCP in room W1-1, 215-751-8025. Students do not have to be in the dual admissions program to take advantage of the program-to-program agreement.

| COMMUNITY COLLEGE OF PHILADELPHIA – Business Curriculum | PEIRCE REQUIREMENTS |
|--|---|
| ACCT 101-102 | ACC 101-102 Accounting Principles I, II |
| ECON 181-182 | ECO 101-102 Macro and Microeconomics |
| MNGT 261 | LAW 103 Business Law |
| Business Electives: MKTG 131, MNGT 121 and FIN 191 | MKT 101 Intro to Marketing, MGT 101 Intro to Business Systems, and FIN 201 Intro to Finance |
| ENGL 101-102 | ENGL 101 English Composition and English Communications Core |
| 2 Math Electives – MATH 118 and higher | Math/Science Core |
| Social Science Elective: ECON 112 | Math/Science Core |
| 1 General Social Science Elective (ANTH, EASC, ECON, EDUC, GEOG, HIST [history can be used for social science or humanities, but not both], POLS, PSYC, SOC, SSCI, WS) | Social Science Core |
| 1 History Elective | Social Science Core |
| Laboratory Science Elective (BIOL, CHEM, PHYS, STS) | Math/Science Core |
| Humanities Elective (Art History, ENGL, Foreign Language, HIST [history can be used as humanities or social science, but not both], HUM, Music History, PHIL) | Humanities Core |
| CIS 103 (General Elective in CCP curriculum) | BS 101 Intro to Word Processing & Internet |
| Two General Elective Courses – Choose courses in consultation with advisor or counselor | General Elective |
| | Upon transfer to Peirce, the following courses are needed to complete the bachelor degree: |
| | BIS 101 Intro to Word Proc & Internet 3 |
| | MAT 109 Business Statistics I 3 |

| | | | |
|----------------------|--|--|------------|
| | TECH | Technology Elective (BIS 204 recommended) | 3 |
| | ELEC | Electives (open) | 12 |
| | MGT 210 | Applied Management Concepts | 3 |
| | MGT 303 | Human Resource Management | 3 |
| | MAT 210 | Business Statistics II | 3 |
| | MIS 404 | Intro to e-Business | 3 |
| | MGT 305 | Concepts in Leadership | 3 |
| | MGT 402 | Business Ethics | 3 |
| | MKT 401 | Financial Analysis | 3 |
| | MGT 403 | Organizational Dynamics | 3 |
| | MGT 404 | Operations Management | 3 |
| | MGT 405 | Strategic Management | 3 |
| | HUM/HIS | Humanities/History Core | 3 |
| | ENG/COM | English/Communications Core | 3 |
| | MGT 406 | Capstone Project/Management | 3 |
| | Total | | 63* |
| | Peirce requires 120 credits to complete the degree requirements for this program. | | |
| Developed on: | 5/00 | | |
| Revised On: | 11/03 | | |

Prepared by Todd Jones
Associate Professor; Counselor