

**MANAGEMENT CURRICULUM TRANSFER AGREEMENT GUIDELINE**

	<b>SCHOOL: La Salle University</b> <b>MAJOR: Business (Majors include accounting, finance, management, marketing, and management information systems)</b>
<b>Community College Curriculum: Management</b> <b>Coordinator: Maurice Sampson</b> <b>Phone: 215-751-8789</b> <b>E-mail: <a href="mailto:msampson@ccp.edu">msampson@ccp.edu</a></b> <b>Office: B2-22</b>	<b>University Contact Person: Melissa Yogis</b> <b>Phone: 215-951-1500</b> <b>Email: <a href="mailto:yogism@lasalle.edu">yogism@lasalle.edu</a></b> <b>Web Address: <a href="http://www.lasalle.edu">www.lasalle.edu</a></b>

**General Information:** CCP and La Salle have entered into a dual admissions agreement. The agreement stipulates that students who earn an approved associate degree program at CCP (AAS in Management) with a minimum 2.5 cumulative GPA are admitted to La Salle with junior standing. A grade of “C” or better must be earned in courses transferred into the major. Grades of “D” in non-major courses are transferable. Students can transfer a maximum of 70 credits. To take advantage of the dual admissions agreement, a student must sign a dual admissions agreement form before the completion of 45 credits. The dual admissions form serves as the application to La Salle. No application fee is required. Scholarships are awarded to any dual admissions student with a cumulative GPA of at least 3.0 (range from \$5,000 to \$10,000 per year). The dual admissions program is open to part-time and full-time students, but the scholarship is available to full-time students only. Dual admissions forms are available in the division of Educational Support Services, Room W1-1. More detailed information about dual admissions is available in W1-1 or in the Career and Transfer Center, Room W2-3.

With the earned associate degree, the dual admissions student satisfies La Salle’s core (general education) requirement except for additional core qualifiers stipulated by the university or by the student’s major. **Note: This guide is based on CCP degree requirements for students who entered the Management curriculum through summer 2009. Students who enter the curriculum fall 2009 or after should consult management curriculum advisors about curriculum changes.**

<b>COMMUNITY COLLEGE OF PHILADELPHIA - Management Curriculum</b>	<b>LA SALLE REQUIREMENTS</b>
<b>Program Core Courses</b>	<b>Major Courses</b>
MNGT 121 Intro to Business and Management 141 Principles of Management (must complete both courses to get credit for La Salle course)	BUS 203 Organizational Behavior and 3 credits free elective
MATH 153 Math of Personal Finance	Elective
ACCT 101 Financial Accounting	BUS 101 Intro to Financial Reporting
FIN 191 Financial Management	BUS 208 Financial Management
MKTG 131 Principles of Marketing	BUS 204 Principles of Marketing
MNGT 142 Management Information Systems	BUS 205 Information Technology
MKTG 238 Marketing/Management Problems	Elective
MNGT 246 Principles of Operation Management	Elective
MNGT 199 Cooperative Work Experience	Elective
<b>General Education Courses</b>	
ENGL 101 Composition I	ENGL 107 Writing I
CIS 103 PC Applications	CSC 151, Information Technology Requirement
MATH 118 Intermediate Algebra (Note: Students will need to complete higher level math at CCP or La Salle. MATH 165 recommended CCP course. MATH 171 can substitute for MATH 165)	MTH 101 Intermediate Algebra
ENGL 112 Report and Technical Writing	ENG 303 Writing for Business
Two Social Science Courses: One course from ANTH 101, 112, 202; PSYC 101, 215; SOC 101, 231 or 233 Recommended.	Psychology/Sociology Core Qualifier and Core-to-core Agreement
HIST 103 US/PA History	Core-to-core Agreement
<b>Choose one of five options from Management, Real Estate, Human Resources, International Business or Entrepreneurship</b>	
MNGT 262 Business Law	BUS 303 Legal and Ethical Environment of Business
Four more courses completed. Course selection depends on option. Consult academic advisor.	Electives
<b>Other courses recommended for La Salle that are not required for AAS in Management</b> One course from PHIL 101, 111, 203, 211 or 215 and an additional course from PHIL 151 or 152	Philosophy Core Qualifier and Religion Core Qualifier
<b>Developed on: 2/03</b>	<b>Revised on:</b>

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