

Academic Advising Worksheet

Management

Student Name: _____ J# _____ Date: _____

Program Core Courses- Management	Number of Credits	Prerequisite or Corequisite	Courses Completed	Courses Needed
MNGT 121 Introduction to Business	3	ENGL 101		
MATH 153 Mathematics of Personal Finance	3	MATH 118		
MNGT 141 Business Management Principles	3	MNGT 121		
ACCT 101 Financial Accounting	4			
FIN 191 Financial Management	3	ACCT 101		
MKTG 131 Principles of Marketing	3	MNGT 121		
MGNT 142 Management Information Systems	4	CIS 103, MNGT 141, MKTG 131		
MKTG 238 Marketing & Management Problems	3	MNGT 141, MKTG 131		
MNGT 246 Principles Operation Management	3	MNGT 142		
MNGT 199 Cooperative Work Experience*	3	MNGT 142, MKTG 238		
General Education Courses				
ENGL 101 English Composition I	3			
CIS 103 PC Applications	3			
MATH 118 Intermediate Algebra	3			
ENGL 112 Report and Technical Writing	3	ENGL 101		
Social Science Elective*	6			
HIST 103 US & Pennsylvania History	3			
Management Option				
MNGT 241 Office Supervisory Management	3	MNGT 121		
MNGT 247 Human Resources Management	3	MNGT 121		
MKTG 237 Creative Selling	3	MNGT 121		
MNGT 144 Small Business Management or MNGT 261 or MNGT 262				
Real Estate Management Option				
RE 101 Real Estate Fundamentals	3			
RE 105 Real Estate Practice	3			
RE 131 Real Estate Financing or RE 111 Real Estate Mathematics	3			
MNGT 261 or MNGT 262	3			
Human Resources Management Option				
MNGT 241 Office Supervisory Management	3	MNGT 121		
MNGT 247 Human Resources Management	3	MNGT 121		
MNGT 250 Collective Bargaining	3			
MNGT 248 Labor Legislation or MNGT 261 or MNGT 262	3			
International Business Option				
IB 101 World Trade, World Culture and Business Environment	3	GEOG 222		
IB 105 Export/Import Operation and Practice	3	MNGT 121		

IB 211 Foreign Trade Documentation	3	CIS 103, ACCT 101, MNGT 152		
IB 225 International Marketing, Information & Application or MNGT 261 or MNGT 262	3	MKTG 131, GEOG 103, MNGT 121		
Entrepreneurship Option				
MNGT 144 Small Business Management	3	MNGT 121		
MKTG 237 Creative Selling	3	MNGT 121		
MKTG 232 Advertising & Sales Promotion	3	MKTG 131		
MNGT 247 Human Resources Management or MNGT 261 or MNGT 262	3	MKTG 121		

Total to Graduate: 65 credits

NOTE: The revised Management Program became effective on September, 1999. Any student selecting the Management Program or its Options after that date should follow the Management Program requirements indicated above.

*Social Science electives are selected in coordination with the Program Advisor or the Department Head. MNGT 199 is subject to approval by the Department Head. GEOG 103 is recommended for IB option.